

Dr. Ayush Srivastava
Assistant Registrar
Nodal Officer-Training & Placement



Dr. A. P. J. Abdul Kalam Technical University
Uttar Pradesh, Lucknow
Sector-11, Jankipuram Extension, Lucknow
E-mail: ayush@aktu.ac.in

Ref: AKTU/UIIC/2021/331

13th Jan' 2021

To
Directors/Principals
Colleges affiliated/associated to Dr. APJ Abdul Kalam Technical University Lucknow, Uttar Pradesh

Subject: Regarding company Aditya Birla Health Insurance Co. Ltd hiring opportunity for MBA students of 2021 batch

Dear Sir/Ma'am,

Please refer to circular No. Ref: AKTU/UIIC/2020/314 (Annexure-B) dated 29-Dec-2020 and in continuation this is to inform you that as part of hiring process for MBA students of 2021 batch, company Aditya Birla Health Insurance Co. Ltd wish to invite the students of AKTU affiliated colleges (Annexure-A) for Pre Placement Talk. Link of this Pre Placement Talk will be shared with candidates. Please find below date and time for the same and encourage your students to appear for the same.

Please note that this Pre Placement Talk will take place for those students who has given location preference as Noida and Jaipur. They have to install Microsoft Teams app and login through their personal ID. Remaining candidate's Pre Placement Talk date will be announced in due course of time.

Date: 15-Jan-2021

Time: 01.30 P.M. to 03.30 P.M.

If you have any concern, you are requested to feel free to write at tnp.aktu@aktu.ac.in

With warm regards,

(Dr. Ayush Srivastava)
Assistant Registrar
Nodal Officer – Training & Placement

Copy to:

1. Registrar, AKTU, Lucknow
2. Finance Officer, AKTU, Lucknow
3. Controller of Examination, AKTU, Lucknow
4. Dean Student Welfare, AKTU, Lucknow
5. Media Prabhari, AKTU, Lucknow
6. Technical Officer, AKTU, Lucknow
7. In-charge Placements, AKTU, Lucknow
8. Staff Officer, Hon'ble Vice Chancellor for kind information

(Dr. Ayush Srivastava)

Annexure-A

SR. NO.	UNIVERSITY ROLL NO	CANDIDATE NAME	COLLEGE NAME
1	1900850700014	Astha Aggarwal	(085) S.D. College Of Management Studies,Muzaffarnagar
2	1902720700094	Taniya Chakraborty	(272) Greater Noida Institute Of Technilogy(Mba Institute),Gautam Buddh Nagar
3	1901270700043	Satyam	(127) I.I.M.T. Engg. College,Meerut
4	1900970700002	Abhishek Kashyap	(097) Galgotia'S College Of Engg. & Technology,Gautam Buddh Nagar
5	1908480700087	Rachna Nigam	(848) PSIT College Of Management,Kanpur
6	1900350700002	Deep Gaurav	(035) Babu Banarsi Das Institute Of Tech.,Ghaziabad
7	1901620700028	Raunak Raj	(162) Shambhu Nath Institute Of Engg. & Technolgy,Allahabad
8	1900910700058	Yamini Nailwal	(091) J.S.S. Academy Of Technical Education,Gautam Buddh Nagar
9	1900140700006	Ankit Mishra	(014) Shri Rammurti Smarak College Of Engg And Technology,Bareilly
10	1908200700017	DIVYA SINGH TOMAR	(820) Ajay Kumar Garg Institute Of Management,Ghaziabad
11	1901320700043	Satyam Pandey	(132) Greater Noida Institute Of Technology,Gautam Buddh Nagar
12	1900050700013	Apoorva Saxena	(005) Raja Balwant Singh Management Technical Campus,Agra
13	1901810700086	Swati Mishra	(181) Step H.B.T.I.,Kanpur
14	1908570700023	Punit kumar sharma	(857) U.P. Institute Of Design,Noida
15	1901640700049	Shubhi Chaurasia	(164) Pranveer Singh Institute Of Technology,Kanpur
16	1903830700024	SHIVAM SHARMA	(383) Rajarshi Rananjay Singh Institute Of Management & Technology,Sultanpur
17	1902400700034	Prashant Tomer	(240) Sunderdeep Engineering College,Ghaziabad
18	1903600700017	ANWAR AHMAD	(360) Goel Institute Of Technology & Management,Lucknow
19	1901730700057	Parvez	(173) Rajeev Academy For Technology & Management,Mathura
20	1900740700009	Akshit baliyan	(074) Dewan Institute Of Management Studies,Meerut
21	1900140700031	Sarthak Agrawal	(014) Shri Rammurti Smarak College Of Engg And Technology,Bareilly
22	1907020700007	ATISHAY AGARWAL	(702) Mit College Of Management,Moradabad
23	1900650700013	Meera Baghel	(065) B.S.A. College Of Engineering & Technology,Mathura
24	1901650700079	Srishti Awasthi	(165) Kanpur Institute Of Technology,Kanpur
25	1908570700019	Pallavi	(857) U.P. Institute Of Design,Noida
26	1908200700064	VIJAYANT KUMAR SOLANKI	(027) Ajay Kumar Garg Engg. College,Ghaziabad
27	1908480700060	Kriti Gupta	(164) Pranveer Singh Institute Of Technology,Kanpur
28	1900650700027	Saloni Bansal	(065) B.S.A. College Of Engineering & Technology,Mathura
29	1900110700195	Suraj pandey	(011) United Institute Of Management,Allahabad
30	1901430700018	Ganesh Gupta	(143) I.M.S. Engineering College,Ghaziabad
31	1903800700001	Aakansha choudhary	(380) Modinagar Institute Of Technology,Ghaziabad
32	1900540700074	SHUBHAM KUMAR CHATURVEDI	(018) Babu Banarsi Das Institute Of Engg. Tech & Research Centre,Bulandshahar
33	190153700013	Asif Ali	(692) Sky Line Institute Of Managemnt & Technology,Gautam Buddh Nagar
34	1901270700032	Nikhil Chaudhary	(127) I.I.M.T. Engg. College,Meerut
35	1901430700058	Vaibhav verma	(143) I.M.S. Engineering College,Ghaziabad
36	1901430700049	Shivam Singh	(143) I.M.S. Engineering College,Ghaziabad
37	1908570700027	Ritu	(857) U.P. Institute Of Design,Noida
38	1900820700008	faiza Chaudhary	(082) Moradabad Institute Of Technology,Moradabad

SR. NO.	UNIVERSITY ROLL NO	CANDIDATE NAME	COLLEGE NAME
39	1901810700001	Aastha Singh	(181) Step H.B.T.I.,Kanpur
40	1900690700046	SAKIR	(069) Radha Govind Group Of Institutions,Meerut
41	1900680700036	Hansika Jain	(068) Meerut Institute Of Engineering & Technology,Meerut
42	1901090700038	Urja Saxena	(109) Aligarh College Of Engg. & Tech,Aligarh
43	1902160700043	HIMANSHU SETH	(216) IIMT College Of Engineering,Gautam Buddh Nagar
44	1904790700086	Salman khan	(479) Rajshree Institute Of Management & Technology,Bareilly
45	1900940700068	Nimisha Saxena	(094) Galgotias Institute Of Management & Technology,Gautam Buddh Nagar
46	1900940700112	Shubhangi Pachauri	(094) Galgotias Institute Of Management & Technology,Gautam Buddh Nagar
47	1900330700029	Mohan krishna gautam	(033) Raj Kumar Goel Instt. Of Technology,Ghaziabad
48	1900380700093	KM KAJAL	(038) Institute Of Technology & Science,Ghaziabad
49	1908570700015	Kumari Nisha Gupta	(857) U.P. Institute Of Design,Noida
50	1901640700001	Aayushi Gupta	(164) Pranveer Singh Institute Of Technology,Kanpur
51	1900740700086	Sagar Kumar	(074) Dewan Institute Of Management Studies,Meerut
52	1900910700050	SURAJ KUMAR GUPTA	(091) J.S.S. Academy Of Technical Education,Gautam Buddh Nagar
53	1900820700027	Uttam Choudhary	(082) Moradabad Institute Of Technology,Moradabad
54	1906820700005	Aman Goel	(682) BIMT College,Meerut
55	1901320700035	Rahul Kumar	(132) Greater Noida Institute Of Technology,Gautam Buddh Nagar
56	1902250700046	Singh vershakumari Tribhuvan	(225) Accurate Institute Of Management & Technology,Gautam Buddh Nagar
57	1900740700024	Ayushi tyagi	(074) Dewan Institute Of Management Studies,Meerut
58	1901810700041	Mahima Sharma	(181) Step H.B.T.I.,Kanpur
59	1900290700016	Amisha Atray	(029) KIET Group Of Institutions(Krishna Instt. Of Engg. & Technology),Ghaziabad
60	190686070011	DEEPAK BHARTI	(686) Accurate Institute Of Advance Management,Gautam Buddh Nagar
61	1908570700025	Rahul Pandey	(857) U.P. Institute Of Design,Noida
62	1900050700010	Ankit manglani	(005) Raja Balwant Singh Management Technical Campus,Agra
63	1908570700026	Rajneesh Kumar	(857) U.P. Institute Of Design,Noida
64	1901320700014	DEEPU SINGH AMIT	(132) Greater Noida Institute Of Technology,Gautam Buddh Nagar
65	1900050700030	Hemanshu Sethi	(005) Raja Balwant Singh Management Technical Campus,Agra
66	1900290700039	Goldi	(029) KIET Group Of Institutions(Krishna Instt. Of Engg. & Technology),Ghaziabad
67	1900110700108	Mohd Shaban	(011) United Institute Of Management,Allahabad
68	1900290700058	Mahima Gupta	(029) KIET Group Of Institutions(Krishna Instt. Of Engg. & Technology),Ghaziabad
69	1900010700024	SHAZIA KHAN	(001) Anand-Engg.College,Agra
70	1908570700012	Jyoti kumari	(857) U.P. Institute Of Design,Noida
71	1900670700015	Dhawal Kumar	(067) Hindustan Institute Of Management & Computer Studies,Mathura
72	1901730700044	Barkha Chaturvedi	(173) Rajeev Academy For Technology & Management,Mathura
73	1908570700016	MAYANK VASHISTH	(857) U.P. Institute Of Design,Noida
74	1900050700130	Vishvajeet Chauhan	(005) Raja Balwant Singh Management Technical Campus,Agra
75	1903510700023	Neha Trivedi	(351) Krishna Institute Of Technology,Kanpur
76	1902310700040	Rahul Kumar	(231) R.D.Engineering College,Ghaziabad
77	1904280700048	Samrat Singh	(428) Kashi Institute Of Technology,Varanasi

SR. NO.	UNIVERSITY ROLL NO	CANDIDATE NAME	COLLEGE NAME
78	1903060700014	Swati vishnoi	(306) Disha Institute Of Science And Technology,,Bijnaur
79	1900110700026	Ankit Pandey	(011) United Institute Of Management,Allahabad
80	1900650700009	Himanshu Gupta	(065) B.S.A. College Of Engineering & Technology,Mathura
81	1900940700018	Aparna Mishra	(094) Galgotias Institute Of Management & Technology,Gautam Buddh Nagar
82	1901430700039	Rajan Yadav	(143) I.M.S. Engineering College,Ghaziabad
83	1900940700110	Shubham Shakya	(094) Galgotias Institute Of Management & Technology,Gautam Buddh Nagar
84	1901440700009	Harshit kumar harsh	(144) Prasad Institute Of Technology,Jaunpur
85	1908570700010	Hemant Kumar Verma	(857) U.P. Institute Of Design,Noida
86	1900820700002	ALOK KUMAR	(082) Moradabad Institute Of Technology,Moradabad
87	1907020700022	Rinkal Pal	(702) Mit College Of Management,Moradabad
88	1900900700011	Km Anjali	NONE OF THE ABOVE
89	1902250700047	Sonali Singh	(225) Accurate Institute Of Management & Technology,Gautam Buddh Nagar
90	1901430700062	Vishal Gupta	(143) I.M.S. Engineering College,Ghaziabad
91	1900050700037	Karan chauhan	(005) Raja Balwant Singh Management Technical Campus,Agra
92	1900970700033	Princi Singh	(097) Galgotia'S College Of Engg. & Technology,Gautam Buddh Nagar
93	1902720700093	Tanishka Gupta	(272) Greater Noida Institute Of Technily(Mba Institute),Gautam Buddh Nagar
94	1902630700067	TARU JAIN	(263) Vidya School Of Business,Meerut
95	1903480700034	Pradyuman Gupta	(348) PSIT College Of Engineering,Kanpur
96	1901720700192	Sarjana Suman	(172) Lloyd Institute Of Management & Technology,Gautam Buddh Nagar
97	1900850700045	Priyanshu Singhal	(085) S.D. College Of Management Studies,Muzaffarnagar
98	1900460700029	Priyanshi Singh	(046) Maharana Pratap Engineering College,Kanpur
99	1901640700015	Ayush sharma	(164) Pranveer Singh Institute Of Technology,Kanpur
100	19009707018285	Aditya Srivastav	(097) Galgotia'S College Of Engg. & Technology,Gautam Buddh Nagar
101	1908570700018	NAJMUSSAHAR	(857) U.P. Institute Of Design,Noida
102	190094070016937	Swati Agarwal	(094) Galgotias Institute Of Management & Technology,Gautam Buddh Nagar
103	1902250700039	Savita Singh	(225) Accurate Institute Of Management & Technology,Gautam Buddh Nagar
104	1900290700028	AYUSH VERMA	(029) KIET Group Of Institutions(Krishna Instt. Of Engg. & Technology),Ghaziabad
105	1906170700186	Vishal sharma	(617) Uttam Institute Of Management Studies,Agra
106	1901620700026	Priya chaudhari	(162) Shambhu Nath Institute Of Engg. & Technolgy,Allahabad
107	1902070200002	Aisha parveen	(702) Mit College Of Management,Moradabad
108	1901330700114	Tushar Gupta	(133) Noida Institute Of Engg. & Technology,Gautam Buddh Nagar
109	1904340700024	Mohd ashraf	(434) Jagaran Institute Of Management,Kanpur
110	1900050700125	Tanya Singh	(005) Raja Balwant Singh Management Technical Campus,Agra
111	1908570700022	Pradeep Pati Tripathi	(857) U.P. Institute Of Design,Noida
112	1908570700030	VIVEK PUNIA	(857) U.P. Institute Of Design,Noida
113	1908570700020	Piyush mishra	(857) U.P. Institute Of Design,Noida
114	1908570700002	Abhishek Gupta	(857) U.P. Institute Of Design,Noida

SR. NO.	UNIVERSITY ROLL NO	CANDIDATE NAME	COLLEGE NAME
115	1902820700035	PRADUMAN TYAGI	(282) J.P..Institute Of Engineering & Technology,Meerut
116	1900330700001	Abhishek Agarwal	(033) Raj Kumar Goel Instt. Of Technology,Ghaziabad
117	1900050700021	Deepak Punetha	(005) Raja Balwant Singh Management Technical Campus,Agra
118	1908570700028	Sandeep Kumar Jaiswal	(857) U.P. Institute Of Design,Noida
119	1906170700016	Ankita kashyap	(001) Anand-Engg.College,Agra
120	1901650700067	SAURABH SINGH BHADAURIYA	(165) Kanpur Institute Of Technology,Kanpur
121	1900970700014	Ashish Kumar Singh	(097) Galgotia'S College Of Engg. & Technology,Gautam Buddh Nagar
122	1902720700002	ABDUL DANISH KHAN	(272) Greater Noida Institute Of Technilogy(Mba Institute),Gautam Buddh Nagar
123	1902030700030	Vipin Kumar	(203) Rameshwaram Institute Of Technology & Management,Lucknow
124	1900290700077	PRASHANT KUMAR	(029) KIET Group Of Institutions(Krishna Instt. Of Engg. & Technology),Ghaziabad
125	1900330700032	Naval Tyagi	(033) Raj Kumar Goel Instt. Of Technology,Ghaziabad
126	1900820700006	Dev Thakur	(082) Moradabad Institute Of Technology,Moradabad
127	1900680700018	Ankit Kumar	(068) Meerut Institute Of Engineering & Technology,Meerut
128	1900290700040	Harsh Rana	(029) KIET Group Of Institutions(Krishna Instt. Of Engg. & Technology),Ghaziabad
129	1900330700004	AKASH SHRIVASTAV	(033) Raj Kumar Goel Instt. Of Technology,Ghaziabad
130	1907900700051	Tanya Gaur	(790) School Of Business Management & Technology,Bulandshahar
131	1900290700006	Abhishek Kumar Panchal	(029) KIET Group Of Institutions(Krishna Instt. Of Engg. & Technology),Ghaziabad
132	1908480700059	Neha Singh	(848) PSIT College Of Management,Kanpur
133	1900290700060	Manish Singhal	(029) KIET Group Of Institutions(Krishna Instt. Of Engg. & Technology),Ghaziabad
134	1908570700029	Savita kumari	(857) U.P. Institute Of Design,Noida
135	1904280700004	Abhishek Tripathi	(428) Kashi Institute Of Technology,Varanasi
136	1900050700064	Nikita Sharma	(005) Raja Balwant Singh Management Technical Campus,Agra
137	1900820700029	YAWAR NUSRAT	(082) Moradabad Institute Of Technology,Moradabad
138	1900820700004	Balvendra singh	(082) Moradabad Institute Of Technology,Moradabad
139	1901090700011	Bhavna jadaun	(109) Aligarh College Of Engg. & Tech,Aligarh
140	1900820700022	Shubham Bhardwaj	(082) Moradabad Institute Of Technology,Moradabad
141	1900290700037	Gaurav Srivastava	(029) KIET Group Of Institutions(Krishna Instt. Of Engg. & Technology),Ghaziabad
142	1907970700004	AASHISH KUMAR	(797) Adhunik Institute Of Productivity Management & Research,Ghaziabad
143	1901330700065	Mumtaj Ahmad	(133) Noida Institute Of Engg. & Technology,Gautam Buddh Nagar
144	1900970700017	Deepali Verma	(097) Galgotia'S College Of Engg. & Technology,Gautam Buddh Nagar
145	1900820700011	Km priya	(082) Moradabad Institute Of Technology,Moradabad
146	1901330700084	RANJAN ABHISHEK	(133) Noida Institute Of Engg. & Technology,Gautam Buddh Nagar
147	1900050700084	Puneet Kumar Verma	(005) Raja Balwant Singh Management Technical Campus,Agra
148	1901770700002	Abhishek Tripathi	(177) Indira Gandhi Sahkari Prabandh Sansthan,Lucknow
149	1908570700013	KM Sheetal	(857) U.P. Institute Of Design,Noida
150	1903510700034	Nitish Arora	(351) Krishna Institute Of Technology,Kanpur

SR. NO.	UNIVERSITY ROLL NO	CANDIDATE NAME	COLLEGE NAME
151	1901140700037	Shivam khandelwal	(114) Institute Of Professional Excellence & Management,Ghaziabad
152	1905170700030	Jaya Singh	(517) KIPN College Of Management,Gorakhpur
153	1907910700006	DEEPAK KUMAR	(791) Disha Bharti College Of Management & Education,Saharanpur
154	1901650700051	PRASHANT TRIVEDI	(165) Kanpur Institute Of Technology,Kanpur
155	1901430700055	Shubham Jaiswal	(143) I.M.S. Engineering College,Ghaziabad
156	1901650700016	ANKITA SARAN	(165) Kanpur Institute Of Technology,Kanpur
157	1901330700108	Swati kumari	(133) Noida Institute Of Engg. & Technology,Gautam Buddh Nagar
158	1905110700007	Bharti Upadhyay	(511) G.L.Bajaj Group Of Institutions,Mathura
159	1902200700018	Govind Agarwal	(220) Hi-Tech. Institute Of Engineering &Technology,Ghaziabad
160	1904280700054	SHIVANGI GUPTA	(428) Kashi Institute Of Technology,Varanasi
161	1907020700032	Urvashi	(082) Moradabad Institute Of Technology,Moradabad
162	1900290700050	Nandini Prajapati	(199) KIET Group Of Institutions(Kiet School Of Pharmacy),Ghaziabad
163	1901330700096	Shikha Kumari	(133) Noida Institute Of Engg. & Technology,Gautam Buddh Nagar
164	1900380700175	Shantanu Verma	(038) Institute Of Technology & Science,Ghaziabad
165	1908570700008	Garima singh	(857) U.P. Institute Of Design,Noida
166	1900320700025	Ashutosh Verma	(032) ABES Engg.College,Ghaziabad
167	1902120700014	Neha Jha	(010) United College Of Engineering & Research,Allahabad
168	1906090700076	PURVI SHARMA	(609) J P School Of Business,Meerut
169	1900290700044	HIBA RIZWAN	(029) KIET Group Of Institutions(Krishna Instt. Of Engg. & Technology),Ghaziabad
170	1906090700093	Shashank Garg	(282) J.P..Institute Of Engineering & Technology,Meerut
171	1900320700017	Aquib Javed	(032) ABES Engg.College,Ghaziabad
172	1901650700020	ANUJ KUMAR MISHRA	(165) Kanpur Institute Of Technology,Kanpur
173	1907020700016	Jitender Chouhan	(082) Moradabad Institute Of Technology,Moradabad
174	1900820700014	Lavkush singh	(082) Moradabad Institute Of Technology,Moradabad
175	1900820700015	Mohd Ahtesham	(082) Moradabad Institute Of Technology,Moradabad
176	1900320700092	Shubhav Mittal	(032) ABES Engg.College,Ghaziabad
177	1900290700094	SHAKSHI SINGH	(029) KIET Group Of Institutions(Krishna Instt. Of Engg. & Technology),Ghaziabad
178	1903110700024	Ravi Kumar	(311) Deewan V.S. Institute Of Engineering & Technology, Meerut,Meerut
179	1900900700017	ROHIT JAISWAL	(090) I.E.C. College Of Engineering & Technology,Gautam Buddh Nagar
180	1901160700177	Veer Prtap	(116) Jaipuria Institute Of Management,Ghaziabad
181	1900290700044	HIBA RIZWAN	(029) KIET Group Of Institutions(Krishna Instt. Of Engg. & Technology),Ghaziabad
182	1900940700021	Ashwini tiwari	(094) Galgotias Institute Of Management & Technology,Gautam Buddh Nagar
183	1900320700985	Shalu yadav	(032) ABES Engg.College,Ghaziabad
184	1900110700042	ASHVIKA JAISWAL	(011) United Institute Of Management,Allahabad
185	1805270023	Madan Tiwari	(052) Institute Of Engineering & Technology,Lucknow

Annexure-B

Dr. Ayush Srivastava
Assistant Registrar
Nodal Officer-Training & Placement



Dr. A. P. J. Abdul Kalam Technical University
Uttar Pradesh, Lucknow
Sector-11, Jankipuram Extension, Lucknow
E-mail: ayush@aktu.ac.in

Ref: AKTU/UIIC/2020/314

29th Dec' 2020

To
Directors/Principals
Colleges affiliated/associated to Dr. APJ Abdul Kalam Technical University Lucknow, Uttar Pradesh

Subject: **Regarding company Aditya Birla Health Insurance Co. Ltd hiring opportunity for MBA students of 2021 batch**

Dear Sir/Ma'am,

Please to inform you that as part of hiring process for MBA students of 2021 batch, company Aditya Birla Health Insurance Co. Ltd wish to invite the students of AKTU affiliated colleges for this drive. Please find invitation and link for the participation of students as per the details attached herewith (Annexure A). You are requested to kindly go through and encourage the students for registration latest by **31-Dec-2020**.

ERP Link: erp.aktu.ac.in (**MANDATORY**)

If you have any concern, you are requested to feel free to write at tnp.aktu@aktu.ac.in

With warm regards,

(Dr. Ayush Srivastava)
Assistant Registrar
Nodal Officer – Training & Placement

Copy to:

9. Registrar, AKTU, Lucknow
10. Finance Officer, AKTU, Lucknow
11. Controller of Examination, AKTU, Lucknow
12. Dean Student Welfare, AKTU, Lucknow
13. Media Prabhari, AKTU, Lucknow
14. Technical Officer, AKTU, Lucknow
15. In-charge Placements, AKTU, Lucknow
16. Staff Officer, Hon'ble Vice Chancellor for kind information

(Dr. Ayush Srivastava)

Campus Placements 2020	
Job Notification Form	
COMPANY OVERVIEW	
Name of the Company	Aditya Birla Health Insurance Co. Ltd
Website / Other source of Information	https://www.adityabirlacapital.com/
Company Type	Healthcare
Brief write-up on the Company (50 to 75 words)	<p>Aditya Birla Health Insurance Co. Limited (ABHICL) was incorporated in 2015 as a 51:49 joint venture between Aditya Birla Capital Limited (ABCL) and MMI Strategic Investments (Pty) Ltd. ABHICL commenced its operations in October 2016.</p> <p>Both these groups have come together with the common vision, commitment and know-how to make a positive impact on the way individuals and families adopt a healthier lifestyle by using smart technology and innovative product and service offerings. ABHICL has entered the Indian health market with the intent to offer health insurance to a wider set of customers while driving awareness and changing existing consumers attitude towards health.</p> <p>With this differentiated business model, In addition to being a payer of healthcare expenses, ABHICL serves as an enabler and influencer of health and healthcare choices that customers make. Thus, ABHICL would act like a much needed catalyst to grow the prevalent health insurance landscape in India through product innovations and a wider choice of consumer relevant products. ABHICL has connected solutions to the role a customer thinks health plays in their own life – be it as an enabler of good things or as a barrier to achieving life goals.</p> <p>‘Empowering and motivating families to prioritize health and lead a fulfilling life’, is ABHICL’s core business philosophy.</p> <p>ABHI is part of Aditya Birla Capital which is our holding company, is a universal financial solutions provider and one of the largest financial services players in India. It is committed to serving the end-to-end financial needs of its retail and corporate customers under a unified brand – Aditya Birla Capital. Delivering a wide range of money solutions for protecting, investing and financing, Aditya Birla Capital serves millions of customers across the country.</p> <p>Our Employer Value Proposition -</p> <ul style="list-style-type: none"> • One of the Biggest & most trusted brands in India with multiple lines of businesses across industries • Opportunity to be part of a start-up which gives them a chance for swift growth for the performers • Work for an organization known for its values & culture • Opportunity to move to other roles (like operations and customer service) and other companies post completion of vintage and achievement of performance criteria • An outlook to change the landscape of health insurance in India – therefore an opportunity to source more policies and earn more incentives
JOB PROFILE	

Job Designation	Management Trainee
Job Description	<p>TPD Bancassurance-Sales Manager</p> <p>Managing sales activities for the partner bank (large) in the designated market through the assigned channels to ensure that the business plan is met or exceeded. This will include regular engagement with the Bank Sales hierarchy of the partner bank to improve mindshare and then driving the sales through team members to ensure that they meet their targets. He/she will also be responsible to drive training and sales promotion activities in the assigned Branches/units</p> <p>Understand market dynamics and offering of other insurers to the Bank</p> <p>Continuous interaction with Unit Bank hierarchy and other stakeholders</p> <p>Launch unit level initiatives to boost sales as per requirement and as per competition initiatives</p> <p>Meet prospects in banking relationship and outside to build awareness of Health Insurance, products of Aditya Birla Health to:</p> <p>Build a funnel of leads to sell Health Insurance policies through activities and references</p> <p>Ensure Sales of Health Insurance Policies through leads received and through self-sourced leads;</p> <p>Updating customer details in Customer Relationship Management (CRM)</p> <p>Continuous follow-up with prospects to ensure sales closure</p> <p>Ensure quality customer service delivery</p>
Place of Posting	Lucknow, Gurgaon, Noida & Jaipur
Key Responsibilities:	Same as JD
Type of Placement	Full time
SALARY DETAILS	
Cost to Company (CTC)	<p>3.0 Lacs + 60,000 Incentives* (*This is calculated at 100% target achievement as per current incentive plan, and will change as per performance and incentive plan in force at that point of time)</p> <p>Relocation Expenses will be reimbursed by the company, which includes brokerage and travel conveyance.</p>
Training Period	On job training
Salary / stipend paid during training	As per CTC
Bond or Service Contract (If Yes, give details)	No
SELECTION PROCESS	
Shortlist from Resumes	NA
Written Test (Technical / Aptitude)	Yes, aptitude test (Computer Based)
Group Discussion	NA
Personal Interview	Yes
Minimum Number of Offers You intend to make	10

Eligible Department and Program	MBA of batch 2021. Leaves will be provided as per number of papers in final examination however he/ she has to apply prior
Specific Eligibility requirement (Please mention)	40% or more in 10 th and 12 th examinations Students ready to relocate within the region/zone.
Date & Time of the Drive	Yet to be decided
Venue	Virtual
Expected Joining (dd/mm/yyyy)	Yet to be decided